



PRICE FORBES

**AVIATION**

# ABOVE AND BEYOND

THERE'S NO LIMIT TO HOW FAR  
WE'LL GO TO GIVE YOU THE  
BEST SERVICE POSSIBLE



[www.priceforbes.com](http://www.priceforbes.com)

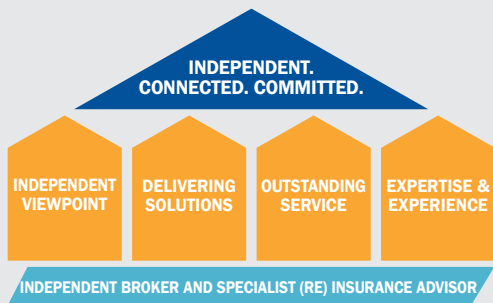
INDEPENDENT  
CONNECTED  
COMMITTED



## BETTER FOR YOU

We are an independent specialist global wholesale insurance broker with offices in Bermuda, Brussels, Chile, Dubai, London, Malaysia and South Africa. We have had over 11 successive years of growth, placing risks for large national corporations, SMEs and start-ups, and in particular, non-standard risks for large multinational companies. Our team of experts works closely with clients ensuring they are aligned with the best markets, people and products available to achieve the right solution.

We have over 400 employees working in all aspects of broking, technical, claims and support.



As a truly **independent** company we are **committed** to bringing you unparalleled expertise **connecting** you with the best people, markets and solutions available.

### Independent

Our independence means we are not constrained by market agreements. This leaves us free to work with markets best placed to meet your and your clients' needs.

### Connected

You benefit from our centralised in-house service, a team driven by a desire to collaborate in your best interests. Together, we will connect you with the best products and markets to achieve the right solution for you.

### Committed

Taking a long-term view means we are dedicated to developing a mutually beneficial relationship with our clients and markets. By working together we believe we can tackle the most sophisticated risks with a tenacity to deliver on time, every time.

**8** OFFICES  
WORLDWIDE



## THE RIGHT SOLUTION FOR YOU

Finding the right answer means asking the right questions. We believe that to really get to the bottom of your business needs, we have to listen to you and understand what drives you. Only then can we begin the journey to the right recommendations.

### **Understanding**

We will assess your situation, gather the data required and analyse the information before agreeing a joint approach that matches your risk appetite. It is essential for you to be part of the process, to be informed and empowered.

### **Communication**

Open engagement between all parties, you, us and underwriters, creates a long-term mutually beneficial relationship. By working closely with you we can align your needs to the best markets, to find a solution that is right for you. Our strategy combines a nimble, entrepreneurial and collaborative philosophy underpinned by expertise in all aspects of aviation.

### **Marketing discipline**

A disciplined and consistent approach has cultivated long-standing relationships with insurers in the London, European, Bermudian, North American and International markets. This, in turn, delivers the results you demand.

## EXPERT SERVICE DELIVERY

Each and every client is placed at the centre of the Price Forbes business. Value is added to the process of purchasing insurance through the consistent delivery of a high level of service.

- **Expertise and experience**  
Attracting and developing the best talent to offer you the right expertise.
- **Delivering solutions**  
Aligning the market to offer tailored solutions to address your needs.
- **Outstanding service**  
Our growth is underpinned by the excellence of our coordinated in-house claims and service delivery.

## IN-HOUSE CLAIMS

The acid test of a (re)insurance broker's service is the quality of its claims handling. This is why claims negotiation and settlement is neither outsourced nor off-shored; it is handled by us, in one central location.

Our Claims team is thorough, tenacious and creative, composed of a group of highly qualified specialists who understand the aviation industry. They are integral to the service we provide to you, from simple administration all the way through to claims advocacy.

We firmly believe that we can offer aviation clients a unique service. As well as providing protection and sound risk management, well-structured insurances are often deal enablers opening up operational and financing options.

## EXPERT AVIATION CAPABILITIES

Our Aviation team has the in-depth technical and global marketing skills to provide tailored insurance solutions for worldwide general aviation operators, regional airline carriers and aerospace clients.

### Aviation expertise:

- Regional airlines
- Governmental and military fleets
- Commercial fixed wing & rotor wing operators
- Private fixed wing and rotor wing operators
- Corporate jets
- Airport owners and operators
- Maintenance providers, refuellers, manufacturers, contractors
- UAV's
- Lineslip/binders/tailor made programs
- Contract analysis
- Risk management

### Aviation insurance coverages:

- Aviation hull all risks, spares and liabilities
- Aviation hull & spares war and allied perils
- Passenger and crew personal accident
- 24-hour personal accident
- Hull deductible buy down
- Pilots loss of licence
- Premises, products and hangarkeepers legal liability
- Refuelling legal liability
- Airport legal liability
- Air traffic control legal liability
- Airside legal liability
- Excess legal liability and AVN52E/G (war liability)
- Loss of training expenses
- Air show legal liability



## HOW WE HELP MAKE A DIFFERENCE

“ We have worked with Price Forbes over a number of years and have always found them to be highly professional, providing us with the most competitive terms and covers in the market. The team are constantly looking at ways in which they can help us and are always on call whenever we need them. ”

Aviation client, Venezuela



Call us on:

**+44 (0)20 7204 8400**

and we'll put you through to one of our experts.

Or email one of our experts below.



**PRICE FORBES**

## MEET THE EXPERTS



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