



PRICE FORBES

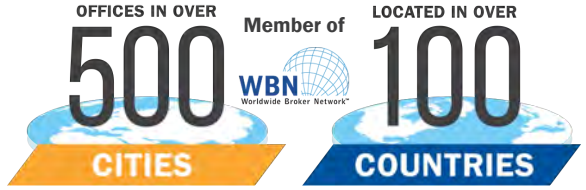
**POWER, UTILITIES AND NUCLEAR**  
**POWERFUL**  
**SOLUTIONS**

THE KEY TO SUCCESSFUL CLIENT SERVICE IS TO OFFER EACH CLIENT AN OVERALL TEAM OF PROFESSIONALS, COORDINATED BY A CLIENT TEAM LEADER, OPERATING FROM A SINGLE LONDON OFFICE, SUPPORTED BY A SATELLITE OFFICE IN BERMUDA

[www.priceforbes.com](http://www.priceforbes.com)

INDEPENDENT  
CONNECTED  
COMMITTED

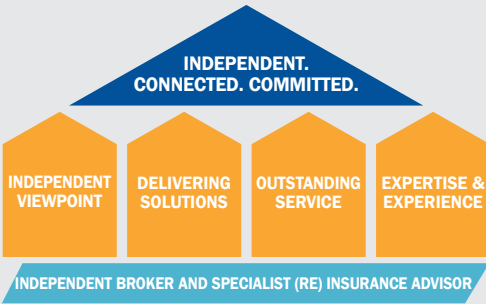
## MEMBER OF THE WORLDWIDE BROKER NETWORK (WBN):



## BETTER FOR YOU

We are an independent specialist global wholesale insurance broker with offices in Bermuda, Brussels, Chile, Dubai, London, Malaysia and South Africa. We have had over 11 successive years of growth, placing risks for large national corporations, SMEs and start-ups, and in particular, non-standard risks for large multinational companies. Our team of experts works closely with clients ensuring they are aligned with the best markets, people and products available to achieve the right solution.

We have over 400 employees working in all aspects of broking, technical, claims and support.



As a truly **independent** company we are **committed** to bringing you unparalleled expertise **connecting** you with the best people, markets and solutions available.

### Independent

Our independence means we are not constrained by market agreements. This leaves us free to work with markets best placed to meet your and your clients' needs.

### Connected

You benefit from our centralised in-house service, a team driven by a desire to collaborate in your best interests. Together, we will connect you with the best products and markets to achieve the right solution for you.

### Committed

Taking a long-term view means we are dedicated to developing a mutually beneficial relationship with our clients and markets. By working together we believe we can tackle the most sophisticated risks with a tenacity to deliver on time, every time.

**8** OFFICES  
WORLDWIDE



## THE RIGHT SOLUTION FOR YOU

Finding the right answer means asking the right questions. We believe that to really get to the bottom of your business needs, we have to listen to you and understand what drives you. Only then can we begin the journey to the right recommendations.

### **Understanding**

We will listen to your needs, gather the data required and analyse the information before agreeing a joint approach that matches your risk appetite. It is essential for you to be part of the process, to be informed and empowered. We excel in tailoring specific insurance programmes and products for each of our clients.

### **Communication**

Open engagement between all parties, you, us and underwriters, creates a long-term mutually beneficial relationship. By working closely with you we can align your needs to the best markets, to find a solution that is right for you. Our strategy combines a nimble, entrepreneurial and collaborative approach.

### **Centre of excellence**

Our Power team is regarded as a centre of excellence in the understanding, preparation and negotiation of tailor-made wordings. This includes structuring and placing cost-effective insurance and reinsurance contracts across multiple classes of business including property, casualty, terrorism, construction and cyber. We are considered as “new technology” leaders (e.g. placed the first GE .05 and HA machines); we arrange market-wide updates on industry specific technical matters with leading OEM.

## EXPERT SERVICE DELIVERY

Each and every client is placed at the centre of the Price Forbes business. Value is added to the process of purchasing insurance through the consistent delivery of a high level of service.

- **Expertise and experience**  
Attracting and developing the best talent to offer you the right expertise.
- **Delivering solutions**  
Aligning the market to offer tailored solutions to address your needs.
- **Outstanding service**  
Our growth is underpinned by the excellence of our coordinated in-house claims and service delivery.
- **Knowledge**  
Over 500 years' experience within the team.
- **Cutting edge**  
We stay ahead of the market in emerging risks and strive to find solutions before losses occur.

## IN-HOUSE CLAIMS

The acid test of a (re)insurance broker's service is the quality of its claims handling. This is why claims negotiation and settlement is neither outsourced nor off-shored; it is handled by us, in one central location.

Our Claims team is thorough, tenacious and creative, composed of a group of highly qualified specialists who understand the industry. They are integral to the service we provide to you, from simple administration all the way through to claims advocacy.

We have recovered more than USD1bn claims for our energy clients since 2005.



**Lloyd's of London statistics show Price Forbes to be a market leader for claims transactions, advices and settlement times amongst the 29 major Lloyd's brokers monitored**



We firmly believe we can offer you a unique service; as well as providing protection and sound risk management, well-structured insurance solutions can be deal enablers, opening up operations and financing options for your business.

## EXPERT POWER, UTILITIES & NUCLEAR CAPABILITIES

Our specialist team focuses on your industry only and therefore has a very broad understanding of your insurance needs in an ever-changing landscape. However, every insured is different and the most important part of our work is to listen to you to gain a specific understanding of your particular needs, what makes you tick, and then work with all of the resources at our disposal to ensure the very best insurance to match to those needs at the best price.

### **Electric and gas utilities**

We can look after your physical damage and liability programmes for both:

- Operational facilities
- Construction

We also have teams dedicated to:

- Terrorism
- Cyber
- Political violence
- Political risk
- Contract frustration

We are well known for working successfully on “tricky to place” business such as prototypical equipment and high profile wild-fire exposed accounts.

Under our care we have some of the very largest power utilities, independent power companies, cooperatives, municipalities, gas transmission and distribution operations and related service companies. These power companies operate the full range of old and new technologies using all fuels: coal, gas, nuclear, solar, wind, hydro, biomass and anaerobic digesters.

### **Nuclear**

We have been placing nuclear business since the 1950s and are the broker of several of the international nuclear pools.

We have significant capacity available to cover both conventional perils and the nuclear peril for insureds who handle nuclear material whether power generation related or not. Our portfolio of insureds includes research reactors, fuel manufacturers, fuel processing, storage of nuclear material, decommissioning, and transporting nuclear material.

If you have an account with any sort of nuclear exposure that you would like to discuss, please give us a call.



## HOW WE HELP MAKE A DIFFERENCE



*We are very pleased with the results Price Forbes have produced for us and look forward to a simpler, single programme, leveraging the strength of our insurance partners, some old and some new. You surpassed my expectations – great job. Thank you for welcoming new team members on all sides, jumping right into the action and for working in a fairly unconventional team model. I'm certain you can all see the strength every member brings to the whole. Add all this to a compressed timeline including working around holidays and other unforeseen events, all further evidencing the strength of this special team. Truly a job well done.*



Major global original equipment manufacturer



Call us on:

**+44 (0)20 7204 8400**

and we'll put you through to one of our experts.

Or email one of our experts below.



**PRICE FORBES**

## MEET THE EXPERTS



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