

# Total focus on Innovative Risk Alternatives.

**Equinox (Re)Insurance Intermediaries offers specialist products for insurance and reinsurance clients in North America and Bermuda.**

Led by Nick Foden-Pattinson, ERI is comprised of highly experienced brokers and support staff located in the US, Bermuda and UK.

## Our Expertise

- Professional Liability
- Workers' Compensation
- Commercial Auto Physical Damage and Liability
- Public Entity Liability
- Transactional Liability
- Captives and Segregated Cell Companies
- Personal and Commercial Property / Risk & Cat
- Industry Loss Warranties / Parametric Covers
- Healthcare
- Cyber
- Surety
- Sports
- Construction Liability
- Loss Portfolio Transfers / Adverse Development Covers

“

New challenges require unique perspectives and innovative solutions.

Nick Foden-Pattinson,  
President

+1 888.502.1331  
[www.EquinoxRI.com](http://www.EquinoxRI.com)  
US | Bermuda | UK



**equinox**  
(Re)Insurance Intermediaries

# Understanding the complete picture means we deliver the right solution

## Risk Solutions

- Traditional reinsurance structures
- Collateralized reinsurance solutions
- Surplus and collateral alternatives for prospective portfolios
- Loss portfolio transfers and adverse development covers
- Structure and capacity solutions for MGAs
  - Commercial Auto Liability
  - Professional Liability
  - Workers' Compensation
  - Property
  - Cyber
  - Non-Standard Auto
  - Medical Malpractice
- Emerging risks
- Excess casualty risks
- Captives and Segregated Cell Companies
- Parametric Products

## Key Contacts

### Nick Foden-Pattinson

President

E: [nfoden-pattinson@EquinoxRI.com](mailto:nfoden-pattinson@EquinoxRI.com)

M: +1 917 365 3919

### Jeremy Brasier

Managing Director

E: [jbrasier@EquinoxRI.com](mailto:jbrasier@EquinoxRI.com)

M: +44 7585 125 744

### Joseph Stanoch

Managing Director

E: [jstanoch@EquinoxRI.com](mailto:jstanoch@EquinoxRI.com)

M: +1 888 502 1331

### Tony Key

Director

E: [tkey@EquinoxRI.com](mailto:tkey@EquinoxRI.com)

M: +44 7584 889 688

### Roland Pike

Chief Operating Officer

E: [rpik@EquinoxRI.com](mailto:rpik@EquinoxRI.com)

M: +1 860 438 9357

### Chris Hesse

Divisional Director

E: [chesse@EquinoxRI.com](mailto:chesse@EquinoxRI.com)

M: +44 7584 888 3919

### Nicolas Bardon

Executive Vice President

E: [nbardon@EquinoxRI.com](mailto:nbardon@EquinoxRI.com)

M: +1 441 599 5535

### William Wood

Senior Vice President

E: [wwood@EquinoxRI.com](mailto:wwood@EquinoxRI.com)

M: +1 441 535 4452

### Bill Cleave

Producer

E: [bcleave@EquinoxRI.com](mailto:bcleave@EquinoxRI.com)

M: +1 609 558 1988

### Rob Marsh

Reinsurance Broker

E: [rmarsh@EquinoxRI.com](mailto:rmarsh@EquinoxRI.com)

M: +44 7721 582 016

## Our Clients

MGAs and Program Managers

Specialty Casualty units of US Carriers

Risk Retention Groups

Multiline Property/Casualty Insurers

Specialist Monoline Insurers

Self-Insureds

Captive Insurers

+1 888.502.1331  
[www.EquinoxRI.com](http://www.EquinoxRI.com)  
US | Bermuda | UK



**equinox**  
(Re)Insurance Intermediaries